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**NOV 28 2008**

FCC Mail Room

November 25, 2008

VIA OVERNIGHT MAIL

The Honorable Kevin Martin  
Chairman  
Federal Communications Commission  
445 12th Street, SW  
Washington, DC 20554


**RE: In the Matter of: Nomination for Universal Service Administrative Company  
Board of Directors, CC Docket Nos. 97-21 and 96-45.**

Dear Chairman Martin,

The purpose of this letter is to re-nominate Mr. Joseph Gillan, an economist with Gillan Associates, for the board seat he currently holds representing the CLEC industry. As you are aware, Mr. Gillan has worked with and represented competitive carriers for over twenty years and is a respected consultant to this industry segment (a copy of Mr. Gillan's curriculum vitae is attached).

Over the past decade, I have worked with Mr. Gillan on numerous projects affecting my individual company, CompSouth (the industry association representing competitive carriers in the Southeast) and COMPTTEL, our industry's national trade association which I serve as a member of the Board of Directors. I also worked with Mr. Gillan on competitive industry issues prior to 2000 when I was employed by AT&T. At each level, and in each project, Mr. Gillan has always demonstrated extraordinary knowledge of the telecom industry and provided visionary leadership. I have always been impressed by his intellectual rigor, attention to detail and commitment. I am confident that Joe will continue to be an excellent member of the Board and ask that you re-name him to that post for a full term.

Sincerely,

 *for by express permitted*

Jerry Watts  
Vice President, Government and Industry Affairs

No. of Copies rec'd 044  
List A B C D E

CC: Dan Gonzales, Chief of Staff (via electronic mail)

**Joseph Gillan**  
**Gillan Associates**  
**joegillan@earthlink.net**

**Education**

B.A. Economics, University of Wyoming, 1978.  
M.A. Economics, University of Wyoming, 1979.

**Professional History**

*Gillan Associates, Economic Consulting (1987-Present)*

Mr. Gillan manages a private consulting practice specializing in the economic evaluation of regulatory policies and business opportunities in the telecommunications industry. Since forming his consulting practice in 1987, Mr. Gillan has advised business clients as diverse as AT&T and TDS Telecom (a small entrant seeking the authority to compete in a rural area). Mr. Gillan has testified over 300 times before 41 state commissions, legislative committees in six states, and the Federal /State Joint Board. Mr. Gillan has also filed testimony, affidavits and/or expert analysis with the Senate Commerce Committee, the Federal Communications Commission, the Canadian Radio and Telecommunications Commission, and the Finance Ministry of the Cayman Islands.

*Vice President, US Switch, Inc. (1985-1987)*

Responsible for crafting the US Switch business plan to gain political acceptance and government approval. US Switch pioneered the concept of "centralized equal access," which positioned independent local telephone companies for a competitive long distance market. While with US Switch, Mr. Gillan was responsible for contract negotiation/marketing with independent telephone companies and project management for the company's pilot project in Indiana.

*Policy Director/Market Structure - Illinois Commerce Commission (1980-1985)*

Primary staff responsibility for the policy analysis of issues created by the emergence of competition in regulated markets, in particular the telecommunications industry. Mr. Gillan served on the staff subcommittee for the NARUC Communications Committee and was appointed to the Research Advisory Council overseeing NARUC's research arm, the National Regulatory Research Institute.

*Mountain States Telephone Company - Demand Analyst (1979)*

Responsible for conducting statistical analysis of the demand for access by residential subscribers.

**Professional Appointments**

Board of Directors	Universal Service Administrative Company 2008
Guest Lecturer	School of Laws, University of London 2002, 2008 Northwestern University Law School 2007
Instructor	Michigan State University, Regulatory Instructional Program, 2005-Present New Mexico State University Center for Regulation 2000-Present

Advisory Council	New Mexico State University, Center for Regulation, 1985 – Present
Faculty	Summer Program, Public Utility Research and Training Institute, University of Wyoming, 1989-1992
Contributing Editor	<u>Telematics: The National Journal of Communications Business and Regulation</u> , 1985 - 1989
Chairman	Policy Subcommittee, NARUC Staff Subcommittee on Communications, 1984-1985
Advisory Committee	National Regulatory Research Institute, 1985
Distinguished Alumni	University of Wyoming, 1984

### **Selected Publications**

"The Local Exchange: Regulatory Responses to Advance Diversity", with Peter Rohrbach, Public Utilities Fortnightly, July 15, 1994.

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*World Com, Inc. et al. v. Automated Communications, Inc. et al.* (No. 3:93-CV-463WS, S.D. Miss.) (damages)

### **Listing of Expert Testimony – State Proceedings**

Mr. Gillan has testified over 300 times before 41 state commissions. A listing of specific proceedings is available upon request.

### **International Assignments**

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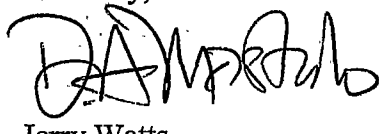
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### *Advisory Council*

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